



**BOTSWANA OIL**  
Your Fuel. Your Future

6<sup>th</sup> October 2025  
The Director/ Manager

Dear Customer,

**RE: OCTOBER PRODUCTS AND SERVICES OFFER**

Kindly receive the Botswana Oil Limited (BOL) offer of products and services for the month of October 2025.

| Based on September 2025 Unit Rates | GABORONE DEPOT          |                 | FRANCISTOWN DEPOT       |                 |
|------------------------------------|-------------------------|-----------------|-------------------------|-----------------|
|                                    | Customer Own Collection |                 | Customer Own Collection |                 |
|                                    | ULP 95                  | 50 PPM          | ULP 95                  | 50 PPM          |
| - IMPORT PARITY GABORONE           | 10.53526                | 11.19623        | 10.53526                | 11.19623        |
| - Depot Storage & Handling         | 0.16380                 | 0.16380         | 0.16380                 | 0.16380         |
| - Consolidated Levies              | 3.31200                 | 3.26200         | 3.31200                 | 3.26200         |
| - Slate Over/Under Recover         | - 0.01186               | - 0.15283       | - 0.01186               | - 0.15283       |
| <b>SELLING PRICE</b>               | <b>13.99920</b>         | <b>14.46920</b> | <b>13.99920</b>         | <b>14.46920</b> |

Based on September 2025 Unit Rates  
Actual invoices will be based on month of loading Slate

**SALES TERMS & CONDITIONS:**

- i) BOL pricing is based on the Botswana Unit Rates as published by the Botswana Energy Regulatory Authority.
- ii) BOL will implement price changes as informed and published by Botswana Energy Regulatory Authority to align with the Botswana Unit Rates (Slate). These changes may result from adjustments in pump prices or modifications to any pricing element of the slate.
- iii) BOL fuel Sales are limited to organizations that are licensed to trade in petroleum products.
- iv) BOL collects all applicable levies (NPF, MVA, RFL, FL, BERA Regulatory Fee and the Security of Supply Margin) and will be liable to make remittances in line with the individual funds manager's requirements.
- v) BOL accepts the following forms of payment:
  - a) Cash Before Delivery
  - b) Credit against 100% Bank Guarantee cover on monthly projections,

Yours Sincerely,

Thabo Simon  
**Senior Manager - Commercial**

**Botswana Oil Limited**

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**Directors:** Mr. Martin M. Makgathe (Chairman), Ms. C.S. Bothole-Mmopi, Mr. N. Z. Mothebe, Mr. M. S. Sibanda, Adv O.P. Batshabile, Mr. K. G Matswiri, Mr. J. M Mookodi, Mr. M. Tshekedi (CEO)

**Company Registration Number:** BW00001348552