



BOTSWANA OIL
Your Fuel. Your Future

5th November 2025
The Director/ Manager

Dear Customer,

RE: NOVEMBER PRODUCTS AND SERVICES OFFER

Kindly receive the Botswana Oil Limited (BOL) offer of products and services for the month of November 2025.

Based on October 2025 Unit Rates	GABORONE DEPOT		FRANCISTOWN DEPOT	
	Customer Own Collection		Customer Own Collection	
	ULP 95	50 PPM	ULP 95	50 PPM
- IMPORT PARITY GABORONE	10.19756	11.17545	10.19756	11.17545
- Depot Storage & Handling	0.16380	0.16380	0.16380	0.16380
- Consolidated Levies	3.31200	3.26200	3.31200	3.26200
- Slate Over/Under Recover	0.32584	0.13205	0.32584	0.13205
SELLING PRICE	13.99920	14.46920	13.99920	14.46920

Based on October 2025 Unit Rates
Actual invoices will be based on month of loading Slate

SALES TERMS & CONDITIONS:

- i) BOL pricing is based on the Botswana Unit Rates as published by the Botswana Energy Regulatory Authority.
- ii) BOL will implement price changes as informed and published by Botswana Energy Regulatory Authority to align with the Botswana Unit Rates (Slate). These changes may result from adjustments in pump prices or modifications to any pricing element of the slate.
- iii) BOL fuel Sales are limited to organizations that are licensed to trade in petroleum products.
- iv) BOL collects all applicable levies (NPF, MVA, RFL, FL, BERA Regulatory Fee and the Security of Supply Margin) and will be liable to make remittances in line with the individual funds manager's requirements.
- v) BOL accepts the following forms of payment:
 - a) Cash Before Delivery
 - b) Credit against 100% Bank Guarantee cover on monthly projections,

Yours Sincerely,

Thabo Simon
Senior Manager - Commercial

Botswana Oil Limited

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Directors: Mr. Martin M. Makgathe (Chairman), Ms. C.S. Bothole-Mmopi, Mr. N. Z. Mothebe, Mr. M. S. Sibanda, Adv O.P. Batshabile, Mr. K. G Matswiri, Mr. J. M Mookodi, Mr. M. Tshekedi (CEO)

Company Registration Number: BW00001348552