



**BOTSWANA OIL**  
Your Fuel. Your Future

4<sup>th</sup> December 2025  
The Director/ Manager

Dear Customer,

**RE: DECEMBER PRODUCTS AND SERVICES OFFER**

Kindly receive the Botswana Oil Limited (BOL) offer of products and services for the month of December 2025.

Based on November 2025 Unit Rates	GABORONE DEPOT		FRANCISTOWN DEPOT	
	Customer Own Collection		Customer Own Collection	
	ULP 95	50 PPM	ULP 95	50 PPM
- FMV at BOL Depots	10.13323	11.39183	10.13323	11.39183
- Depot Storage & Handling	0.16380	0.16380	0.16380	0.16380
- Consolidated Levies	3.31200	3.26200	3.31200	3.26200
- Slate Over/Under Recover	- 0.36367	- 0.72354	- 0.36367	- 0.72354
<b>SELLING PRICE</b>	<b>13.24536</b>	<b>14.09409</b>	<b>13.24536</b>	<b>14.09409</b>

Based on November 2025 Unit Rates  
Actual invoices will be based on month of loading Slate

**SALES TERMS & CONDITIONS:**

- i) BOL pricing is based on the Botswana Unit Rates as published by the Botswana Energy Regulatory Authority.
- ii) BOL will implement price changes as informed and published by Botswana Energy Regulatory Authority to align with the Botswana Unit Rates (Slate). These changes may result from adjustments in pump prices or modifications to any pricing element of the slate.
- iii) BOL fuel Sales are limited to organizations that are licensed to trade in petroleum products.
- iv) BOL collects all applicable levies (NPF, MVA, RFL, FL, BERA Regulatory Fee and the Security of Supply Margin) and will be liable to make remittances in line with the individual funds manager's requirements.
- v) BOL accepts the following forms of payment:
  - a) Cash Before Delivery
  - b) Credit against 100% Bank Guarantee cover on monthly projections,

Yours Sincerely,

Thabo Simon  
**Senior Manager - Commercial**

**Botswana Oil Limited**

Plot 54373, Petroleum House, Matante Mews, Central Business District, Private Bag BO 173, Bontleng, Gaborone, Botswana  
T: +267 3981700 F: +267 3181705 www.botswanaoil.co.bw

**Directors:** Mr. Martin M. Makgathe (Chairman), Ms. C.S. Bothole-Mmopi, Mr. N. Z. Mothebe, Mr. M. S. Sibanda, Adv O.P. Batshabile, Mr. K. G Matswiri, Mr. J. M Mookodi, Mr. M. Tshekedi (CEO)

**Company Registration Number:** BW00001348552